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EDUCATION

- George Washington University Law School, J.D., *with honors*, 1984
- Brandeis University, B.A., 1981

BAR & COURT ADMISSIONS

- Delaware, 1985

Norman L. Pernick

Member

Bankruptcy & Corporate Restructuring

Norm Pernick practices many aspects of bankruptcy and workouts, representing debtors, creditors' committees, secured and unsecured creditors, and trustees. He heads the firm's new Wilmington office and is Co-Chair of the firm's Bankruptcy & Corporate Restructuring Department. He has served as lead counsel in major Chapter 11 cases, including Ritz Camera Centers, Cadence Innovation, J.G. Wentworth, Fedders Corporation and Owens Corning. Mr. Pernick was recently inducted in March 2008 as a Fellow of the American College of Bankruptcy, as a member of its nineteenth class.

Chambers USA, America's Leading Lawyers For Business, The Client's Guide, a nationally and internationally recognized ranking derived from extensive client and peer interviews and reviews, describes Mr. Pernick as follows:

- "Group co-chair Norman Pernick is hailed as a leader of the bankruptcy Bar. He is highly esteemed for his work as co-counsel on large matters and impresses sources with his 'ability to view issues from multiple angles to ensure the highest-value result is attained by clients.'" 2010 Edition.
- "Norman Pernick is widely acknowledged as 'a gifted problem solver'." 2009 Edition.
- "He gained significant recognition for the Owens Corning case - this served to bolster his already established reputation, founded on a historical legacy of 'good vision, understanding, a substantial grasp of all the key issues and the provision of direct, practical advice'." 2008 Edition.
- "Norman Pernick really proved himself on the Owens Corning case. His role at the center of this earned him a wider following due to his 'results-oriented and savvy style'." 2007 Edition.
- "Clients pinpointed the 'top class' Norman Pernick. A 'sure-fire leader', Pernick has been involved in the Owens Corning case and is respected for his experience of acting as lead counsel to companies in Chapter 11 proceedings." 2006 Edition.

Norman L. Pernick (Continued)

- "He has 'a good sense of what the court will do and how to maneuver in his clients' best interests'. With expertise as lead counsel to companies in Chapter 11, he has a 'strong sense of integrity, excellent communication skills' and the ability to 'use his personality as a tool'." 2005 Edition.
- "Clients say that his success is built on being 'a consensus builder; he is a good strategic planner and does an excellent job of predicting what the court will and won't do'." 2004 Edition.
- "The firm's reputation for bankruptcy work is inextricably linked with that of its star individual, the 'sharp and practical' Norman Pernick. A 'superior strategist,' Pernick was lauded by peers for his 'solid client relationships' and ability to 'drive a deal'." 2003 Edition.

Mr. Pernick was appointed by Chief Judge Anthony Scirica of the U.S. Court of Appeals for the Third Circuit to serve on the 2005 Merit Selection Committee for Bankruptcy Judgeship Vacancies in the District of Delaware. He is a member of the Delaware Board of Bar Examiners, having been appointed by the Supreme Court of the State of Delaware. He has been and continues to be active in the American Bar Association Business Law Section, the American Bankruptcy Institute and the Delaware State Bar Association Bankruptcy Law Section.

He is frequently asked to speak and write on issues impacting the bankruptcy community and is the author of the *Bankruptcy Deadline Checklist*, a primer of bankruptcy deadlines published by the ABA Business Law Section. He served as the Co-Chair of the December 2004 and June 2005 *Mealey's Asbestos Bankruptcy Conferences*. Mr. Pernick is a former member of the U.S. Panel of Chapter 7 Trustees for the District of Delaware, and is one of the three current Delaware representatives to the Third Circuit Bankruptcy Conference.

Since he began his career in 1985, Mr. Pernick has been active in a number of community and political activities. For example, he was appointed by Wilmington Mayor James Baker and currently serves as Chair of the Wilmington Main Street Board of Directors, which is the umbrella organization for a community-wide effort to revitalize downtown Wilmington.

NOTEWORTHY

- Fellow of the American College of Bankruptcy
- Named to "The Best Lawyers in America" list, Bankruptcy and Creditor-Debtor Rights Law, 2006 to present
- Named one of "America's Leading Lawyers in Bankruptcy" by *Chambers USA, America's Leading Lawyers For Business, The Client's Guide* in each edition published, 2003 to present (Delaware-Top Tier)

Norman L. Pernick (Continued)

- Martindale-Hubbell Directory, "AV" rating
- Designated a "Delaware Super Lawyer" by *Philadelphia Magazine and Law and Politics* magazine, 2007 to present
- Designated a "Highly Recommended Lawyer," by Practical Law Company's (PLC) Cross-border Restructuring and Insolvency Handbook, 2007/2008
- Designated a Who's Who Legal by *The International Who's Who of Business Lawyers*, Insolvency & Restructuring, 2006
- Named one of Delaware's Top Lawyers in Business Bankruptcy (2002) and one of the Top 75 "Power Attorneys" (2004) by *Delaware Today Magazine*
- First Vice Chair and Executive Committee, Downtown Visions Board of Directors, 2005 to present
- Jewish Family Service of Delaware, President 1990-1992
- Jewish Federation of Delaware Board of Directors, 2005-2006
- Chairperson of Board of Directors, Main Street Wilmington, 2006-present
- Vice President and Executive Committee, Milton & Hattie Kutz Home Board of Directors, 2005 to 2006
- U.S. Senator Joseph R. Biden, Jr. Finance Committee, 1989-2008

NEWS

- 35 Cole Schotz Attorneys Named Among *Best Lawyers in America*®

PUBLICATIONS

Structured Chapter 11 Dismissals: A Viable and Growing Alternative After Asset Sales, *ABI Journal*, June 2010

Bankruptcy Deadline Checklist, 4th Edition: An Easy-to-Use Reference Guide for Case Management and Administration, *American Bar Association*, 2009

The Latest News from the Delaware Courts: Decisions of Interest to Insolvency and Restructuring Professionals, *The Americas Restructuring and Insolvency Guide*

Bankruptcy Deadline Checklist, 3rd Edition: An Easy-to-Use Reference Guide for Case Management and Administration, *American Bar Association*, 2007

PROFESSIONAL ACTIVITIES

- American Bankruptcy Institute, Mid-Atlantic Conference Advisory Board
- American Bar Association, Business Law Section, Ad Hoc Committee on Partnerships in Bankruptcy

Norman L. Pernick (Continued)

- Delaware State Bar Association, Bankruptcy Law Section Co-Chair, Chapter 11 Committee
- Delaware Bankruptcy Inns of Court, Bencher
- Delaware Board of Bar Examiners
- Third Circuit Bankruptcy Conference, Delaware Representative